



**CLINICAL PATHOLOGY
LABORATORIES**

A Sonic Healthcare Company

PROPOSAL

BRAZOS COUNTY

RFP NO. 26-069

Medical Lab Services

SUBMITTED BY:

MARK SILBERMAN, MD – PRESIDENT/CEO

SONIC HEALTHCARE USA WEST-SOUTHWEST DIVISION

CLINICAL PATHOLOGY LABORATORIES

9200 WALL STREET

AUSTIN, TX 78754

Phone: (512)-873-1626

Fax: (512)-873-5004

msilberman@cpllabs.com

DELIVER TO THE: BRAZOS COUNTY

PURCHASING DEPARTMENT

200 S. Texas Ave Suite 352

Bryan, TX 77803

Phone: (979) 361-4290

Fax: (979) 361-4293



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Section 1 – Proposed Methodology and Technical Support

The Proposal must include a description of the Respondent's plan for accomplishing the work and services to be provided to the County. Proposals must indicate a clear understanding of the scope of work, including a detailed plan outlining major tasks and responsibilities. Please provide the following:

1.1 Detailed plan for daily pick up services

- Dedicated courier services Monday – Friday
- STAT pick up available as needed
- Pickup windows:
 - Brazos County Detention Center – 4:00pm – 5:00pm
 - Brazos County Juvenile Justice Center – 4:00pm – 5:00pm
 - Brazos County Employee Health & Wellness Clinic – 4:00pm – 5:00pm
 - Brazos County Health District – 2:00pm – 5:00pm
- Courier arrival electronically logged
- Secure transport containers are temperature-controlled
- Specimens accessioned upon lab receipt
- Placed into testing same evening

1.2 Chain of custody procedures

- Barcoded specimen labeling
- Secure transport containers
- Laboratory accession verification
- Audit-ready documentation
- Compliant chain of custody forms
- CPL utilizes FDA-cleared immunoassay drug screening methodologies, including KIMS and HEIA platforms which are equivalent in performance and clinical application to EMIT screening assays. All positive screens are confirmed via LC/MS testing. LC/MS confirmation provides enhanced analytical specificity and meets or exceeds standard confirmatory requirements for correctional and government drug testing environments.
- Chain-of-custody procedures are maintained through collection, transport, testing, and reporting.



1.3 Expert witness testimony

A CPL pathologist will be available to testify regarding any laboratory testing that CPL performs.

1.4 Ability to provide in-house printers for lab reports

CPL will provide in-house printers for lab reports at locations as specified by County:

- Brazos County Detention Center
- Brazos County Juvenile Justice Center
- Brazos County Employee Health & Wellness Clinic
- Brazos County Health District

1.5 Specimen Collection Supplies

CPL will provide all supplies for specimen collection and documentation, including collection kits, requisition forms, biohazard packaging, shipping/transport materials, chain-of-custody documentation, and training materials. All supplies are included in pricing. Supplies will be provided out of the local CPL Bryan office and can be delivered quickly, often within 24 hours.

1.6 On-site Training

CPL will provide on-site training by a local account representative as detailed:

- Initial training at contract launch
- Refresher training as needed
- New staff training
- Training includes
 - Proper specimen collection
 - Ordering and reporting
 - Testing guidelines
 - Compliance protocols
 - Error reduction protocols



1.7 Submit local support plans for offsetting unpreventable delays such as extreme weather, labor disputes, etc., in the pick-up and transmission of results and local support plans for STAT test result reporting.

CPL has many redundancies built into our local operations to ensure uninterrupted continuity of service.

- Cross-trained employees able to perform additional duties as needed
- Vehicles with 4-wheel drive capabilities in case of bad weather
- Backup courier routes
- Extended-hour support
- Emergency contact escalation tree
- 24/7 operational capabilities
- Surge staffing protocol
- Various methods of report delivery (EMR, Atlas Online Portal, Fax, Courier Hand-Delivery)
- CPL maintains agreements with local hospital laboratories in the area to perform STAT testing on behalf of CPL when necessary
- Expanded support and resources from CPL Houston and CPL Austin offices

1.8 Integration with Athena or other EHR Software if applicable

CPL will integrate with Athena or other EHR software as applicable at CPL's expense. Each Brazos County department will be maintained in a separate database with no crossover access as per RFP requirements. Access is role-based and limited to authorized personnel in accordance with HIPAA and applicable confidentiality requirements.

1.9 Name of firm, address, phone, email

- Firm: Clinical Pathology Laboratories
- Address: 9200 Wall St., Austin, TX 78754
- Phone: (512) 339-1275
- Fax: (512) 873-5069

1.10 Form of business organization

CPL is a corporation.

1.11 Year Business was founded

CPL was founded in 1948



1.12 Provide the name(s) of the person(s) authorized to make representations of your Firm, their titles, address, telephone numbers, and email addresses.

- **Mark Silberman, M.D. - President/CEO**
9200 Wall St., Austin, TX 78754
Phone: 512-873-1626
Email: msilberman@cpllabs.com

- **Samantha Wylie - Vice President of Operations South**
9200 Wall St., Austin, TX 78754
Phone: 512-873-5019
Email: swylie@cpllabs.com

- **Alex Estrada - Vice President of Sales South**
12450 Network Blvd. #102, San Antonio, TX 78249
Phone: 903-539-1636
Email: aestrada@cpllabs.com

- **Gina Stiefel - Regional Sales Manager**
5355 W. Sam Houston Pkwy N #350, Houston, TX 77041
Phone: 361-813-8518
Email: gstiefel@cpllabs.com

- **Tien Ta - Assistant Sales Manager**
5355 W. Sam Houston Pkwy N #350, Houston, TX 77041
Phone: 832-731-8423
Email: tta@cpllabs.com

- **Jill House - Territory Manager**
3201 University Dr E #115, Bryan, TX 77802
Phone: 979-220-9098
Email: jhouse@cpllabs.com



1.13 Briefly state your Firm's understanding for the services to be performed and make a positive commitment to provide the services as specified in the Statement of Work.

CPL understands that Brazos County requires comprehensive laboratory services including specimen pick up, analysis, reporting, training, compliance, and emergency support for:

- Brazos County Detention Center
- Brazos County Juvenile Justice Center
- Brazos County Employee Health & Wellness Clinic
- Brazos County Health District

Services will include daily courier pick up, routine and rapid STAT testing, specimen supplies, on-site training, in-house report printing capabilities, HIPAA compliance, ADA compliance, HIV confidentiality safeguards, and emergency continuity plans.

With over 78 years of experience as the Southwest's largest full-service independent reference laboratory, CPL is dedicated to serving all segments of the medical and laboratory testing community. We affirm our ability and commitment to fully perform services as specified in the Statement of Work.

1.14 The letter shall be signed by a corporate officer or other individual who has the authority to bind the Firm. The name and title of the individual(s) signing the solicitation shall be clearly shown immediately below the signature.

Acknowledged; the name, title, and authorized signature of a corporate officer who has the authority to bind the Firm shall appear in each space as provided.



Section 2 - Qualification/Support/Services

2.1 Respondents should submit a detailed experiences summary proving the same services. Experience should be for work done at a similar scale to Brazos County. Experience with a government entity is preferred. The description provided should include enough detail to allow Brazos County to determine whether your firm has the specified experience and other qualifications. Respondents shall provide examples of at least three (3) separate entity's accounts and annual transactions for each entity from the previous three (3) years.

2.1.1. CPL has a long-standing relationship with Texas A&M University through the Health Science Center. For over 20 years, CPL has provided full-range laboratory services to TAMU HSC including clinical labs, cytology, and pathology. CPL maintains an electronic health interface with TAMU for electronic orders and resulting. The Health Science Center averaged approximately 10,418 transactions per year during the last three (3) years or about 46.3 transactions per day.

2.1.2 CPL has partnered with Coastal Bend Wellness Foundation, a Federally Qualified Health Center (FQHC), for over 10 years to support comprehensive laboratory services for the underserved and medically vulnerable populations within the community. As an FQHC, this organization provides care regardless of a patient's ability to pay, and CPL's laboratory services play a critical role in supporting chronic disease management, preventative screening, and continuity of care. They average about 7,808 transactions per year over the last three (3) years, or approximately 34.7 transactions per day.

2.1.3 MHMR organizations across the state of Texas have partnered with CPL for laboratory services for many years, including the MHMR Authority of Harris County which has enjoyed CPL's high level of service for over 15 years. The local MHMR Authority averaged 1,458 transactions per year over the last three (3) years or approximately 6.4 transactions per day.

2.2 Respondent shall provide a statement detailing any cancellation, default, or notice of default for lack of payment of all outstanding payables, including rent/fees, over sixty (60) days, or for any other reason.

CPL does not have any defaults or cancellations of outstanding payables.



2.3 Has the respondent been involved in any litigation, sued, or been sued; for any reason related to the course and scope of work requested by this RFP?

2.3.1. Professional Liability Loss Information

- Claimant: Manning
- Amount: \$7,099
- Details: February 2013
- Plaintiff alleges injury to arm due to insertion of needle during blood draw.

2.4 Provide and describe any sub contractual relationship required for the RFP scope, history of the relationship, division of labor, key personnel, etc.

There will be no subcontractors required for CPL to perform the scope of services requested in this RFP.

2.5 List the number of employees in your firm.

CPL is a full-service laboratory led by a team of pathologists with over 2,400 staff members dedicated to developing and supporting best-in-class clinical and anatomical pathology services.



Section 3 – Lab Turnaround Time

3.1 Briefly explain your lab turnaround time. Include your process to cover any irregularities regarding holidays or emergency situations.

- Specimens are placed in testing the same evening as pick up. For common routine testing most results are available within 24-48 hours.
- STAT testing resulted within 2-4 hours.
- For drug screening, CPL utilizes FDA-cleared immunoassay drug screening methodologies, including KIMS or HEIA, which are clinically equivalent to EMIT screening assays referenced in the RFP.
 - All routine drug screening specimens are placed into testing the same evening as pick up.
 - Results will be transmitted via fax between 9:00am – 10:00am the following morning.
 - Any presumptive positive screening result will automatically be forwarded for confirmatory testing via LC/MS. Confirmed results will be reported within 48 hours.
- For specialized/complex testing, results may take up to 21 days.
- Pathology and/or biopsy results are often reported within 2-3 days but may take up to 7-14 days if further testing is required.
- A pathologist is available 24 hours a day, 7 days a week.
- CPL's main laboratory is open and operational 24/7, 365 days a year with curtailed operations on holidays as specified:
 - New Year's Day
 - Memorial Day
 - Independence Day
 - Labor Day
 - Thanksgiving Day
 - Christmas Day



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Section 4 – Price

The cost for the requested services (EXHIBIT A -Pricing Sheet) is attached on the next page.

EXHIBIT A - PRICING PROPOSAL FORM

| ITEM | DESCRIPTION | EST QTY FOR COUNTY COLLECTED SPECIMENS | UNIT COST FOR COUNTY COLLECTED SPECIMENS | EST QTY FOR LAB COLLECTED SPECIMENS | UNIT COST FOR LAB COLLECTED SPECIMENS |
|---------------------------|---|--|--|-------------------------------------|---------------------------------------|
| AMA Defined Panels | | | | | |
| 1 | General Health Panel | 50 | \$10.10 | 5 | \$10.10 |
| 2 | Basic Metabolic Panel | 75 | \$2.95 | 7 | \$2.95 |
| 3 | Comprehensive Metabolic Panel | 400 | \$3.00 | 5 | \$3.00 |
| 4 | Electrolyte Panel (NA, K, CL, CO2) | 40 | \$2.85 | 4 | \$2.85 |
| 5 | Lipid Panel | 100 | \$2.90 | 6 | \$2.90 |
| 6 | Liver (Hepatic) Function Panel | 50 | \$2.90 | 5 | \$2.90 |
| 7 | Obstetric Panel | 75 | \$22.00 | 7 | \$22.00 |
| 8 | Kidney (Renal) Function Panel | 6 | \$2.85 | 6 | \$2.85 |
| 9 | Acute Hepatitis Panel | 20 | \$18.00 | 1 | \$18.00 |
| Tests | | | | | |
| 10 | ABO & Rh Type | 75 | \$5.00 | 7 | \$5.00 |
| 11 | ANA (Anti-Nuclear Abs) | 6 | \$5.00 | 1 | \$5.00 |
| 12 | Amylase | 6 | \$2.50 | 1 | \$2.50 |
| 13 | BUN | 25 | \$2.50 | 2 | \$2.50 |
| 14 | Calcium | 6 | \$2.50 | 1 | \$2.50 |
| 15 | CA125 | 5 | \$10.00 | 1 | \$10.00 |
| 16 | CBC (Complete Blood Count) w/auto diff. | 200 | \$3.10 | 10 | \$3.10 |
| 17 | CEA | 10 | \$16.00 | 1 | \$16.00 |
| 18 | CRPRTN (CRP, Non Cardio) | 6 | \$5.00 | 1 | \$5.00 |
| 19 | Carbamazepine (Tegretol) | 2 | \$10.00 | 1 | \$10.00 |
| 20 | Cholesterol, Total | 50 | \$2.50 | 5 | \$2.50 |
| 21 | CK | 6 | \$2.50 | 1 | \$2.50 |
| 22 | Creatinine | 65 | \$2.50 | 1 | \$2.50 |
| 23 | Cytology | 2 | \$21.00 | 1 | \$ N/A |
| 24 | Digoxin (Lanoxin) | 1 | \$8.00 | 1 | \$8.00 |
| 25 | Estradiol | 1 | \$8.00 | 1 | \$8.00 |
| 26 | Ferritin | 6 | \$4.00 | 1 | \$4.00 |
| 27 | FETIBC (FE / TIBC) | 1 | \$5.00 | 1 | \$5.00 |
| 28 | Flu A & B EIA | 1 | \$25.00 | 1 | \$ N/A |
| 29 | Folate | 1 | \$4.00 | 1 | \$4.00 |
| 30 | Folic Acid | 6 | \$4.00 | 1 | \$4.00 |
| 31 | FSH | 2 | \$5.00 | 1 | \$5.00 |
| 32 | Gamma GT | 6 | \$2.50 | 1 | \$2.50 |
| 33 | Glucose | 75 | \$2.50 | 7 | \$2.50 |
| 34 | Group B Strep w/ Sensitivities | 15 | \$5.00 | 2 | \$ N/A |
| 35 | HCG Quantitative | 6 | \$4.00 | 1 | \$4.00 |
| 36 | HDL Cholesterol | 60 | \$2.70 | 6 | \$2.70 |
| 37 | Hemoglobin | 50 | \$1.50 | 5 | \$1.50 |

| ITEM | DESCRIPTION | EST QTY FOR COUNTY COLLECTED SPECIMENS | UNIT COST FOR COUNTY COLLECTED SPECIMENS | EST QTY FOR LAB COLLECTED SPECIMENS | UNIT COST FOR LAB COLLECTED SPECIMENS |
|------|------------------------------------|--|--|-------------------------------------|---------------------------------------|
| 38 | Hemogram | 50 | \$2.50 | 2 | \$2.50 |
| 39 | Hematocrit | 10 | \$1.50 | 1 | \$1.50 |
| 40 | Hgb A1C (Glycohemoglobin) | 75 | \$6.00 | 1 | \$6.00 |
| 41 | H. Pylori, IgG Ab, Qual. | 25 | \$20.00 | 3 | \$N/A |
| 42 | H Pylori Urease Test | 15 | \$65.00 | 2 | \$65.00 |
| 43 | HPV | 50 | \$30.00 | 4 | \$N/A |
| 44 | Non-HDL | 10 | \$3.00 | 1 | \$3.00 |
| 45 | Hepatitis A Antibody | 20 | \$6.00 | 1 | \$6.00 |
| 46 | Hepatitis Bs Antigen | 70 | \$6.00 | 1 | \$6.00 |
| 47 | Hepatitis Bs Antibody | 70 | \$6.00 | 1 | \$6.00 |
| 48 | Hepatitis C Antibody w/Riba Reflex | 6 | \$6.00 | 1 | \$6.00 |
| 49 | Hepatitis Profile | 5 | \$18.00 | 1 | \$18.00 |
| 50 | Hepatitis A Viral | 2 | \$6.00 | 1 | \$6.00 |
| 51 | PTH Intact W/CA | 2 | \$28.00 | 1 | \$28.00 |
| 52 | T3-Free | 7 | \$6.00 | 1 | \$6.00 |
| 53 | HIV-1 Antibody | 65 | \$6.00 | 6 | \$6.00 |
| 54 | Iron | 50 | \$4.00 | 1 | \$4.00 |
| 55 | Herpes Simplex | 30 | \$18.00 | 1 | \$18.00 |
| 56 | Herpes Simplex Virus 1&2 IgG | 240 | \$18.00 | 2 | \$18.00 |
| 57 | Iron + IBC | 10 | \$5.00 | 1 | \$5.00 |
| 58 | Lithium | 10 | \$8.00 | 1 | \$8.00 |
| 59 | LDH | 10 | \$3.00 | 1 | \$3.00 |
| 60 | Lipase | 5 | \$8.00 | 1 | \$8.00 |
| 61 | Luteinizing Hormone (LH) | 10 | \$6.00 | 1 | \$6.00 |
| 62 | Magnesium | 10 | \$5.00 | 1 | \$5.00 |
| 63 | Mono Screen | 60 | \$6.00 | 1 | \$6.00 |
| 64 | Parasite Identification | 15 | \$15.00 | 1 | \$15.00 |
| 65 | Phenytoin (Dilantin) | 10 | \$8.00 | 1 | \$8.00 |
| 66 | Potassium | 70 | \$3.00 | 4 | \$3.00 |
| 67 | Pregnancy Test | 75 | \$5.00 | 4 | \$3.00 |
| 68 | Progesterone | 10 | \$16.00 | 1 | \$16.00 |
| 69 | Prolactin | 60 | \$16.00 | 2 | \$16.00 |
| 70 | Protein Electrophoresis | 20 | \$8.00 | 1 | \$8.00 |
| 71 | Pro BNP= (NT pro BNP) | 10 | \$65.00 | 1 | \$65.00 |
| 72 | PSA (Prostate Specific Antigen) | 20 | \$8.00 | 1 | \$8.00 |
| 73 | PSA (Medicare Screen) | 50 | \$8.00 | 3 | \$8.00 |
| 74 | PT (Prothrombin Time) | 50 | \$3.00 | 4 | \$3.00 |
| 75 | PTT (Partial Thrombo. Time) | 20 | \$3.00 | 1 | \$3.00 |
| 76 | Rheumatoid Factor | 10 | \$5.00 | 1 | \$5.00 |
| 77 | Sedimentation Rate (ESR) | 10 | \$3.00 | 1 | \$3.00 |
| 78 | RPR | 200 | \$4.00 | 10 | \$4.00 |
| 79 | Reticulocyte Count | 10 | \$5.00 | 1 | \$5.00 |
| 80 | Sed Rate | 15 | \$3.00 | 1 | \$3.00 |

| ITEM | DESCRIPTION | EST QTY FOR COUNTY COLLECTED SPECIMENS | UNIT COST FOR COUNTY COLLECTED SPECIMENS | EST QTY FOR LAB COLLECTED SPECIMENS | UNIT COST FOR LAB COLLECTED SPECIMENS |
|------|--|--|--|-------------------------------------|---------------------------------------|
| 81 | SGOT (AST) | 200 | \$2.50 | 10 | \$2.50 |
| 82 | SGPT (ALT) | 10 | \$2.50 | 1 | \$2.50 |
| 83 | Syphilis Screen | 5 | \$4.00 | 1 | \$4.00 |
| 84 | Testosterone | 20 | \$6.00 | 1 | \$6.00 |
| 85 | T3 Uptake | 25 | \$3.00 | 3 | \$3.00 |
| 86 | T4, Total | 25 | \$3.00 | 3 | \$3.00 |
| 87 | T4, Free | 25 | \$4.00 | 3 | \$4.00 |
| 88 | TSH | 25 | \$4.00 | 3 | \$4.00 |
| 89 | Uric Acid | 35 | \$2.50 | 3 | \$2.50 |
| 90 | Urinalysis, Reflex Micro | 50 | \$3.00 | 3 | \$3.00 |
| 91 | Urinalysis, Routine | 50 | \$3.00 | 3 | \$3.00 |
| 92 | Valproic Acid (Depakene) | 20 | \$8.00 | 3 | \$8.00 |
| 93 | Vaginosis DNA, Affirm | 10 | \$35.00 | 3 | \$N/A |
| 94 | Vitamin B-12 | 20 | \$8.00 | 3 | \$8.00 |
| 95 | Vitamin D | 50 | \$12.00 | 5 | \$12.00 |
| 96 | White Blood Count | 50 | \$2.00 | 5 | \$2.00 |
| 97 | Lyme Antibody | 5 | \$60.00 | 1 | \$60.00 |
| 98 | Rocky Mountain | 5 | \$68.00 | 1 | \$68.00 |
| 99 | ANA Autoimmune | 5 | \$8.00 | 1 | \$8.00 |
| 100 | Arthritis Profile | 5 | \$12.00 | 1 | \$12.00 |
| 101 | Lead, Blood | 5 | \$8.00 | 1 | \$8.00 |
| 102 | Microalbumin | 5 | \$5.00 | 1 | \$5.00 |
| 103 | HIV-1 Western Blot | 5 | \$18.00 | 1 | \$18.00 |
| 104 | Chlamydia DNA Probe | 65 | \$17.00 | 6 | \$17.00 |
| 105 | GC DNA Probe | 65 | \$17.00 | 6 | \$17.00 |
| 106 | Culture, Genital | 30 | \$6.00 | 3 | \$N/A |
| 107 | Culture, Ear | 30 | \$6.00 | 3 | \$N/A |
| 108 | Culture, Eye | 30 | \$6.00 | 3 | \$N/A |
| 109 | Culture, Herpes | 60 | \$7.50 | 6 | \$N/A |
| 110 | Culture, MRSA Screen | 5 | \$10.00 | 1 | \$N/A |
| 111 | Culture, Throat/Nose | 30 | \$10.00 | 3 | \$N/A |
| 112 | Culture, Strep Screen | 50 | \$8.00 | 5 | \$N/A |
| 113 | Culture, Stool | 20 | \$10.00 | 2 | \$N/A |
| 114 | Culture, Sputum | 20 | \$8.00 | 2 | \$N/A |
| 115 | Culture, Superficial Wound, include GS | 20 | \$7.00 | 2 | \$N/A |
| 116 | Culture, Tissue w/ Anaerobes & GS | 20 | \$35.00 | 2 | \$N/A |
| 117 | Culture, Urine | 75 | \$7.00 | 7 | \$7.00 |
| 118 | Culture, Vaginal/Rectal | 20 | \$6.00 | 1 | \$N/A |
| 119 | Occult Blood Screen (x3) | 25 | \$18.00 | 1 | \$N/A |
| 120 | Ova & Parasites + Trichrome | 6 | \$30.00 | 1 | \$N/A |
| 121 | CD4 Count | 160 | \$10.00 | 1 | \$10.00 |
| 122 | CD8 Count | 50 | \$20.00 | 1 | \$20.00 |

| ITEM | DESCRIPTION | EST QTY FOR COUNTY COLLECTED SPECIMENS | UNIT COST FOR COUNTY COLLECTED SPECIMENS | EST QTY FOR LAB COLLECTED SPECIMENS | UNIT COST FOR LAB COLLECTED SPECIMENS |
|------|--|--|--|-------------------------------------|---------------------------------------|
| 123 | HIV Viral Load | 50 | \$55.00 | 1 | \$55.00 |
| 124 | Troponin | 50 | \$18.00 | 1 | \$18.00 |
| 125 | QuantiFERON (1 tube method) | 200 | \$35.00 | 1 | \$35.00 |
| 126 | FTA-ABS | 10 | \$18.00 | 1 | \$18.00 |
| 127 | Hepatitis B surface Antibody Quantitative | 300 | \$6.00 | 1 | \$6.00 |
| 128 | Cyto Non Gyn Select Cellular Enhance | 70 | \$40.00 | 1 | \$40.00 |
| 129 | Liquid Based Pap | 50 | \$21.00 | 1 | \$N/A |
| 130 | Liquid Based Pap, if ASCUS performs reflex HPV | 25 | \$21.00 | 1 | \$N/A |
| 131 | Liquid Based PAP and Performs HPV | 50 | \$51.00 | 1 | \$51.00 |
| 132 | Hepatitis C Genotype | 25 | \$100.00 | 1 | \$100.00 |
| | | | | | |
| | Total | | | | \$ 59,339.60 |

OTHER FEES REQUIRED FOR SERVICES (must be listed below or on a separate sheet)

| |
|------|
| |
| |
| NONE |
| |
| |
| |
| |
| |

PERCENTAGE OFF LIST PRICE FOR SERVICES NOT SPECIFIED:

Percentage discount from list price: 60 %

Provide web address for catalog if a printed catalog is not provided in proposal:

<https://www.cpllabs.com/clinicians/test-directory/>



Section 5 – Additional Documents

Additional Documents are attached:

1. Completed Page 1 of RFP
2. R – References
3. S – Proposal Evaluation Waiver (Notarized)
4. T – Addenda acknowledgement
5. U – Certification of Proposal



REQUEST FOR PROPOSALS

RFP NO. 26-069

Medical Lab Services

**SEALED PROPOSALS TO BE SUBMITTED BEFORE:
Tuesday, February 24, 2026 2:00pm CST**

**TO THE:
BRAZOS COUNTY
PURCHASING DEPARTMENT
200 S. Texas Ave. Suite 352
Bryan, TX 77803
Phone: (979) 361-4290
Fax: (979) 361-4293**

Respondents, their employees and/or representatives are prohibited from contacting any official or employee of Brazos County, except the Purchasing Agent, regarding this solicitation from the issuing date of the solicitation until scheduled oral presentations or the date the Brazos County Commissioners Court meets to consider award of the RFP. Any such contact will be grounds for rejection of the respondents' proposal.

In compliance with this solicitation, the undersigned proposer having examined the solicitation and specifications and being familiar with the conditions to be met, hereby submits the following RFP for furnishing the material and/or services listed on the attached bid form and agrees to deliver said items at the locations and for the prices set forth on the bid form.

Company Name: Clinical Pathology Laboratories

By (Print): Mark Silberman, MD Title: President/CEO

Physical Address: 9200 Wall St., Austin, TX 78754

Mailing Address: 9200 Wall St., Austin, TX 78754

Telephone: 512-873-1626 Fax: 512-873-5004 E-Mail: msilberman@cpllabs.com

R. REFERENCES

Respondents shall provide a list of at least five (5) references, where work comparable in quality and scope to that specified has been performed within the past five (5) years. This list should include the **names, phone number and email** of the company/entity for which the prior work was performed to contact these references. References received on previous solicitations for similar size and scope in the previous six (6) months may be considered in lieu of obtaining a new reference check. A negative reference may be grounds for disqualification of bid. Respondents are not allowed to use Brazos County as a reference.

Company/Entity: Texas A&M University - Health Science Center
Contact: Dr. Gabriel Neal - Dept Head of Primary Care and Rural Medicine
Phone: 979-255-7143
Email: gneal@tamu.edu

Company/Entity: Coastal Bend Wellness Foundation
Contact: JR De La Garza - Chief Operations Officer
Phone: 361-814-2001
Email: jrd@cbwellness.org

Company/Entity: MHMRA of Harris County
Contact: Yen Phan, RN
Phone: 832-942-3373
Email: Yen.phan@mhmraharris.org

Company/Entity: Baylor College of Medicine - Houston Medical Center
Contact: Lisa Icard - Director of Nursing
Phone: 713-798-1357
Email: Lisa.Icard@bcm.edu

Company/Entity: Amistad Community Health Center

Contact: Dr. Nelly Garcia Blow - Chief Medical Officer

Phone: 361-884-2242

Email: nelly.garciabl原因@amistadchc.org

S. PROPOSAL EVALUATION WAIVER

By submitting a proposal or response, each Proposer/offeror indicated below agrees to waive any claim it has or may have against Brazos County (the Owner), Architect, Engineers, Consultants and their respective Commissioners, directors, employees, or agents arising out of or in connection with (1) the administration, evaluation, or recommendation of any proposal or response (2) any requirement under the Request for Proposal or related documents; (3) the rejection of any proposal or response or any part of any proposal or response; and/or (4) the award of a Contract, if any.

The Proposer further agrees the Owner reserves the right to waive any requirements under the proposal documents or the Contract Documents, with regards to acceptance or rejection of any proposals, and recommendation or award of the contract.

Note: The Statement of Affirmation Must be Notarized.

STATEMENT OF AFFIRMATION

The undersigned affirms that he/she is duly authorized to execute this waiver by the person(s) or business entity making the proposal.

Firm's Name: Clinical Pathology Laboratories

Address: 9200 Wall St., Austin, TX 78754

Proposer's Name: Mark Silberman, MD

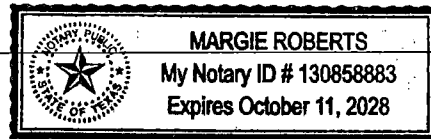
Position/Title: President/CEO

Proposer's Signature: *Mark A. Silberman MD*

Date: 19 February 2026

Subscribed and sworn to me on this 19 day of February in the year 2026

Margie Roberts
Notary Public



My Commission expires October 11, 2028

T. ADDENDA


The undersigned acknowledges responsibility for all addenda issued prior to closing date. No addenda will be issued less than 48 hours prior to the solicitation submission deadline.

No. None No. None No. None

Date _____ Date _____ Date _____

U. CERTIFICATION OF PROPOSAL

The undersigned affirms that they are duly authorized to execute this contract, that this proposal has not been prepared in collusion with any other Contractor, and that the contents of this proposal have not been communicated to any other Contractor prior to the official opening.

Signed By:  Title: President/CEO

Typed Name: Mark Silberman, MD

Company Name: Clinical Pathology Laboratories

Mailing Address: 9200 Wall St., Austin, TX 78754
P.O. Box or Street City State Zip

Employer Identification Number: 74-2554159

CORPORATE SEAL IF SUBMITTED BY A CORPORATION
END OF RFP NO. 26-069

By signing below, Brazos County agrees that this RFP 26-069 will be awarded to the respondent whose name appears above and both parties agree to the terms and conditions contained herein.

By: Brazos County Commissioner's Court _____

Date: _____

Attest: Brazos County Clerk _____